

Message Text

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FM SECSTATE WASHDC
TO AMEMBASSY CAIRO PRIORITY

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E.O. 11652: N/A

TAGS: OTRA, TECH, ENERGY

SUBJECT: VISIT BY INTERNATIONAL SOLAR COMMERCIALIZATION
WORKING GROUP

REFS: A) STATE 115487; B) CAIRO 12607; C) CAIRO 13237

1. MEMBERS OF DOE-SPONSORED INTERNATIONAL SOLAR COMMERCIALIZATION WORKING GROUP (ISCWG) TEAM PLANNING TO VISIT CAIRO AND OTHER MIDDLE EAST LOCATIONS HAVE FURNISHED FOLLOWING INFORMATION IN ELABORATION OF THEIR PLANS AND OBJECTIVES AND IN RESPONSE TO EMBASSY'S INQUIRIES.

2. ISCWG MIDDLE EAST TEAM DESCRIBED REF A HAS INCLUDED CAIRO AS FIRST STOP ON ITS STUDY TRIP IN ORDER TO ATTEND INTERNATIONAL SYMPOSIUM/WORKSHOP ON SOLAR ENERGY BEING HELD IN CAIRO JUNE 16-22. (TWO OTHER ISCWG TEAMS, HEADED UNCLASSIFIED

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FOR EUROPE AND AFRICA, ALSO PLAN TO ATTEND SYMPOSIUM, BUT DO NOT SEEK GOE CONTACTS.) IN PREPARING FOR CAIRO VISIT APART FROM SYMPOSIUM, ISCWG MIDDLE EAST TEAM HAS HAD BENEFIT OF BRIEFINGS AND CONSULTATIONS WITH ROBERT MCFARREN, WILLIAM PORTER, WILLIAM UTT, GEORGE KAPLAN AND OTHERS OF DOE CONCERNING EGYPT ENERGY ASSESSMENT AND DOE TECHNICAL ASSISTANCE TO EGYPT IN SOLAR AREA. TEAM IS

WORKING WITH THESE INDIVIDUALS IN EFFORT TO ASSURE THAT

ISCWG VISIT BUILDS ON, AND DOES NOT DUPLICATE, PREVIOUS
DOE WORK IN EGYPT.

3. EXAMPLES OF ISCWG SPECIFIC INTERESTS IN EGYPT INCLUDE
POSSIBILITIES FOR COMMERCIALIZATION OF SUCH TECHNOLOGICAL
APPLICATIONS AS SPACE HEATING AND COOLING, WATER HEATING,
SOLAR PUMPS, COOKERS, PHOTOVOLTAICS, BIOMASS, WIND,
DESALINATION, REFRIGERATION, CROP DRYING AND DECENTRALIZED
POWER PLANTS. GROUP'S STUDY OF EGYPTIAN SOLAR HOT WATER
DRAFT TENDER AND SOLAR HOT WATER REPORT IS EXAMPLE OF
TEAM'S EFFORT TO BUILD ON PREVIOUS DOE WORK IN AREA.

4. WITH U.S. EMBASSY PERSONNEL, GROUP WOULD LIKE TO
EXPLORE FEASIBILITY/APPROPRIATENESS OF USING EMBASSY
OR OTHER USG FACILITIES IN EGYPT AS DEMONSTRATION SITES
FOR SOLAR TECHNOLOGY. ALSO, WITH E/C OFFICERS, DISCUSS
POTENTIAL ROLE OF U.S. TRADE PROMOTION FACILITIES,
INCLUDING COMMERCIAL LIBRARIES, TRADE OPPORTUNITIES
PROGRAM, ETC., IN PROMOTING USEFUL EXCHANGE OF INFORMATION
TO FURTHER COMMERCIALIZATION OF SOLAR TECHNOLOGY.

5. FOR DISCUSSIONS WITH GOE OFFICIALS TEAM IS IN PROCESS
OF FORMULATING, WITH ASSISTANCE OF GEORGE KAPLAN, DOE,
QUESTIONS THAT WILL NOT DUPLICATE PREVIOUS INQUIRIES IN
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AREAS OF ENERGY USAGE, SUPPLY AND DEMAND DATA, AVAILABILITY
OF MATERIALS FOR FABRICATING SOLAR ENERGY SYSTEMS, AND
COST-EFFECTIVENESS PROJECTIONS. KAPLAN ET AL ARE ALSO
RECOMMENDING CONTACTS FOR GROUP.

6. TEAM HOPES TO DISCUSS WITH FOREIGN AND U.S. COMPANY
OFFICIALS THEIR CONTRIBUTIONS TO STATE OF THE ART,
AVAILABILITY OF FABRICATION FACILITIES AND TECHNICAL
SKILLS, TYPES OF APPLICATIONS AND MARKET POTENTIAL.

7. DOE MEMBER OF TEAM WILL BE JOHN SCHULER, CHIEF OF
COMMERCIALIZATION BRANCH, CONSERVATION AND SOLAR APPLICA-
TIONS DIVISION, DOE; OTHER MEMBERS REMAIN AS NAMED IN
REF A. TEAM MEMBERS SCHULER, KUMAR AND JOHNSON WILL
ARRIVE CAIRO JUNE 16 AT 1430; PATIL WILL ARRIVE JUNE 16
FROM ROME (FLIGHT NOT YET KNOWN). ALL ARE BOOKED AT
NILE HILTON (CONFIRMED BY AMERICAN EXPRESS) THROUGH EVENING
JUNE 22, DEPART CAIRO (KUWAIT 540) 1130 JUNE 23.

8. TEAM WILL PHONE CONTACT OFFICER TO BE DESIGNATED BY
EMBASSY FROM HOTEL ON ARRIVAL. VANCE

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